



# Australian Fire Managers Association Inc

Registration No. A0039639S

A.B.N. 70 733 821 535

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Greythorn Vic 3104

|                  |                            |                              |                     |
|------------------|----------------------------|------------------------------|---------------------|
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|                  | <i>Vice President</i>      | <i>Darren Reilly</i>         | <i>07 3031 1620</i> |
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9th May 2005

Mr Frank Spiteri  
Smoke Shield Australia Pty Ltd  
P O Box 30  
OAKLEIGH VIC 3166

Dear Frank,

Pardon the pun, but the smoke has finally cleared over the 2005 AFMA Annual conference. The good news for us is that we came in under budget, and all involved from sponsors to our members attending deemed it a great success.

As I discussed with you during the preparations of the conference, the Saturday sessions were quite heavy in relation to insurance product and risk management training, and not only did your product demonstration fit very nicely into that training, it was a great break from the sessions themselves.

I know that you will be interested to know that a number of those who attended, our members of course being 92 insurance intermediaries, and a number of insurance company underwriters, claims and risk management people have commented on your product as being an excellent innovation into the market as a deterrent to theft. Your presentation was concise, to the point and extremely well put together, leaving no one who attended any doubt as to the effectiveness of the product in the war against burglaries. Many commented that they would certainly be recommending your product to their own clients.

Our Management and Conference Committees thank you for being involved in another successful AFMA conference and look forward to inviting you along next year.

Yours sincerely,

Peter Steven  
SECRETARY/TREASURER